



It's our name . . . and our promise.

Suku Radia
CEO and President
515-245-5656 • 515-247-2150 fax

January 24, 2011

The Honorable Steve Gaer
Mayor, City of West Des Moines
4200 Mills Civic Parkway
West Des Moines, IA 50265

Dear Mayor Gaer:

The fact that a company of the caliber of Microsoft decided to invest in the City of West Des Moines is in and of itself very telling. Under your leadership, the City of West Des Moines has truly done a remarkable job of business development.

As I think about the visioning process for the City of West Des Moines, I believe you have made a very compelling case about additional growth opportunities which will enhance Microsoft's involvement in the community. Your willingness to be so open minded about a commitment to the technology sector is very encouraging.

The leadership of the City of West Des Moines is to be commended for its pro-business attitude and its proactive approach to matters dealing with quality of life. To attract a world-class workforce and to provide amenities which serve to enhance the image of West Des Moines, resonates extremely well with the citizens.

I have been a resident of West Des Moines for 37 years and have witnessed its growth. To say the least, there have been some remarkable strides made and Microsoft coming to West Des Moines was a real coup. I wish you my very best as you explore further growth opportunities for Microsoft within our community. If I can assist in any way, it will be a pleasure to do so.

Sincerely,

A handwritten signature in dark ink, appearing to read "Suku Radia", with a horizontal line underneath it.

SR/mjh